Sheep to Vietnam
the experience of a small company

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C&F International
How did we get involved?

• C&F International supplies meat to the restaurant trade in Vietnam, mainly Saigon.
• I had a long experience in exporting animals.
• Approached by Ninh Thuan Province to provide genetically superior sheep.
• High price of sheep meat made sheep farmers very wealthy. ($5/kg)
• Productivity is low -10-12kg carcass weight.
Phan Rang sheep – long legged lean and survivors – about 25-35kg
Less than 50,000 in number
Live on the rice stubbles when available and on the hills when the rice is growing.
Future shepherds sheep provide a major increase in wealth and employment to the area.
Target: Cross bred lambs
15% increase in weaning weight of half cross lambs - aiming at 20 kg carcass

12 kg x $5 = $60
20 Kg x $5 = $100 = very wealthy farmers
100 lambs = $10,000
Average wage $1,200
Introduced South Suffolk and Dorpers body weight 50 kg and up. Lambs twice the size of Phan Rang lambs.
Tethered shearing – wool not widely used – mostly falls off
Demonstrating Tally Ho Method
Australian Gov’t Help

Austrade – interested – provided introductions in HCMC
Suggested we talk to Aus-Aid
AQIS – provided help with health certificates and import protocol
Aus-Aid – said they did not get involved in small projects